

CEO Update
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Many of you know that over the past two years, our YMCAs have been collaborating with Medicaid Managed Care Organizations (MCOs) to provide various services, and now membership, to individuals and families who qualify for Medicaid.

To date, WellCare has paid for more than \$1M in Y memberships statewide at nearly every association in our state for their Medicaid members, and there have been more than 39,000 scans for WellCare members at our Ys between December 2022 and May 31, 2023. This figure is actually low, as data for several of Y associations isn't included, and some Ys have not been able to report all family members' scans yet. And of course, this doesn't factor in program participation, such as swim lessons or sports. UnitedHealthcare plans to pay for Y memberships for its Medicaid members starting in January; we are working through the process and will share an update soon. We are nurturing the spirit, minds and bodies of these adults and families who need us.

To qualify for Medicaid in North Carolina, you must be low-income, meaning for a family of four, your annual income cannot exceed \$39,900 before taxes. A single adult cannot make more than \$19,392 per year. Nearly 3 million of North Carolina's 10.5 million residents meet the criteria. Even more will qualify once Medicaid expansion goes into effect in our state, assuming the state budget passes with the appropriations to fund expansion.

At the Y, we are "for all." And we say all the time that nobody should be turned away for an inability to pay. We offer financial assistance to those who need it, with more than \$23M in financial assistance offered to low-income adults and families in 2022. Thank you for supporting our neighbors in need through your philanthropy efforts.

What's great is that our Medicaid MCOs now recognize that YMCAs can be a place where their members can make connections, get healthier, have something to do as a family, provide outlets for fun and safe places for their children, and more. And they are investing financially to ensure their members have access.

You may or may not know that we have three YMCAs who are also serving Medicaid families through the Healthy Opportunities Pilots. Our state, an innovator in the Medicaid space, is paying three YMCAs to support Medicaid families with food boxes, housing and transportation, and the Diabetes Prevention Program. If the pilot is successful, the services may expand statewide.

We have so many opportunities to serve those in need in our communities, and these collaborations with our healthcare partners are innovative and doing a lot of good. At our Annual Meeting this fall (September 22nd – Save the Date!), we will continue to talk about how we can better serve our low-income families in our state with empathy and grace.

